

SEAL Systems User Meeting June 17<sup>th</sup> & 18<sup>th</sup>

# Program 2024



## Monday, 17.06.2024

WORKSHOPS & PARTNER PRESENTATION  
ONLY AVAILABLE IN GERMAN

### 12:00 - 1:00 pm Check-In | Partner Exhibition

Welcome to our User Meeting!  
Please check in at our event desk. You will then have the opportunity to visit our partner exhibition in the foyer.

### 1:00 - 2:30 pm Workshop 1: New Mobile Client

Join us for a live presentation of our new Mobile Client for PLOSSYS®! Learn what the new Client is able to do, what the solution architecture looks like and which use cases are possible.

Speaker: Carlos Schramer (Software Developer), SEAL Systems AG  
Room: Königsturm 1+2+3

### Workshop 2: PLOSSYS® Web Portal

We will introduce you to the new PLOSSYS® Web Portal and discuss possible use cases. In addition, we will explain how "custom metadata" can be handled with the new web portal.

Speaker: Hans Gottschall (Software Developer), SEAL Systems AG  
Room: Weisser Turm 1+2

### 2:30 - 2:45 pm Break | Partner Exhibition

### 2:45 - 4:00 pm Partner ‚Pecha Kucha‘: Get to know our Key Partners

Our partner network includes many companies that bring significant benefits to our customers by working with SEAL Systems. We would like to give these companies a stage, to introduce themselves to you in an entertaining and precise manner. Following the example of the so-called "Pecha Kucha", all companies of the partner exhibition will present themselves here.

Speakers: All exhibiting partners  
Room: Königsturm 1+2+3

### 4:00 - 4:20 pm Break

### 4:20 pm Joint Departure for a Sightseeing Tour in the Historic VAG Trams

Meeting Point for Joint Departure at 4:20 pm: Foyer of the NH Collection Hotel (Entrance)  
Departure City Tour at 4:30 pm (if you miss the group): Tram Island, located directly across from Nuremberg Central Station (Bahnhofplatz 6, 90403 Nuremberg, Germany)  
Dinner at approx. 6:00 pm (if you miss the City Tour): Historic Tram Depot St. Peter (Schloßstraße 1, 90478 Nuremberg, Germany)

## Tuesday, 18.06.2024

PRESENTATIONS PARTLY AVAILABLE IN GERMAN, PARTLY IN  
GERMAN AND ENGLISH. PLEASE CHECK THE LANGUAGE FLAGS.

### 8:00 - 9:00 am Check-In | Partner Exhibition

We warmly welcome you to the User Meeting! Guests who arrive in Nuremberg today are kindly requested to check in at our event desk. Thank you very much!  
Afterwards, as a guest at the NH Collection Nuremberg City, you will have the opportunity to visit our partner exhibition in the foyer.

### 9:00 - 9:40 am Welcome

Our executive board would like to welcome you to the User Meeting and give you an insight into the key developments at SEAL Systems.

Speakers: Johannes Hesel (COO) and Hans Jürgen Meier (CFO), SEAL Systems AG  
Room: Königsturm 1+2+3

### 9:45 - 10:30 am Software as a Service

A few years ago, people were talking a lot about moving solutions to the cloud and obtaining them as a service. However, when it comes to business-critical processes – which include output management – many customers have not yet risked a solution from the cloud. This is now changing. SAP wants to migrate its customers from on-premise solutions to cloud-based solutions. Everyone is talking about RISE with SAP. Find out how SEAL Systems can support you here.

Speakers: Sven Hartinger (CIO & CPO) and Thomas Tikwinski (CTO), SEAL Systems AG  
Room: Königsturm 1+2+3

### 10:30 - 11:00 am Break | Partner Exhibition

### 11:00 - 11:40 am Roadmap Radar – What have we been working on, what's coming soon?

What is a roadmap radar? The participants of the last Customer Day already know about this: Thomas Tikwinski, CTO at SEAL Systems, gives an insight into what our development team is currently working on and which topics are on our mid-term agenda.

Speakers: Thomas Tikwinski (CTO) and Matthias Müller (CSO), SEAL Systems AG  
Room: Königsturm 1+2+3

### Enterprise Output Solutions for the SAP Cloud Solutions

HANA Enterprise Cloud, S/4 HANA Cloud Edition, RISE with SAP, GROW with SAP, SAP-BTP, ... it's becoming increasingly difficult to keep up to date with the current and future solutions offered by SAP and what this means for document and information distribution. In this presentation, we will clear the air for you.

Speakers: Lars Palitzsch (Team Lead Software Dev.) and Basem Nime (Sales Manager), SEAL Systems AG  
Room: Weisser Turm 1+2

### 11:45 - 12:30 pm Output Management from the Cloud – Case Study Jungheinrich

Due to increased security requirements, integrating external locations into the output processes without a VPN connection is a challenge that more and more of our customers are facing. Find out how Jungheinrich has solved this problem with SEAL Systems.

Speaker: Alexander Pupp (FS-I-WS Workplace Services), Jungheinrich AG  
Room: Königsturm 1+2+3

### PLOSSYS® Configurator – Installation and Configuration made easy

The PLOSSYS® configurator is designed as a platform product and will replace and standardize our previous configuration tools. We provide information on the current status of development and our next steps.

Speaker: Carlos Schramer (Software Developer), SEAL Systems AG  
Room: Weisser Turm 1+2

### 12:30 - 1:30 pm Lunch

### 1:30 - 2:10 pm A Different Kind of Conversion Solution – Case Study

„We have to change logos and disclaimers for several 100,000 existing documents in a very short time. Can you help us?“ This was one of the requests we received. We will show you how we helped the customer to solve this problem automatically.

Speaker: Uwe Wächter (Sales Manager), SEAL Systems AG  
Room: Königsturm 1+2+3

### Secure and fast with PLOSSYS® and the latest IBM z16 servers – Case Study Topdanmark (Lecture Language English)

Topdanmark, Denmark's largest insurance company, needed to replace its existing secure printing solution at very short notice. Due to the security requirements, this solution was to be implemented on zLinux. SEAL Systems and Genius Bytes not only implemented the joint solution in a very short time and met all security requirements, but also improved the output performance by a factor of 7 compared to the previous solution!

Speakers: Elise Bundgaard (Solution Manager), Topdanmark EDB A/S,  
Christopher Fabritius (Nordic Business Development), IBM Denmark.  
Room: Weisser Turm 1+2

### 2:15 - 3:00 pm PLOSSYS® Distribution Engine

Information and documents are increasingly distributed electronically. In order to meet the flexible requirements of our customers with standardized solutions, we have created the PLOSSYS® Distribution Engine, a solution that can be used to configure digital distribution processes. Find out which distribution processes are already covered by the standard and how you can use the PLOSSYS® Distribution Engine for digital distribution.

Speakers: Wolfgang Lang (Product Owner) and Torsten Pfeiffer (Sales Manager), SEAL Systems AG  
Room: Königsturm 1+2+3

### Hyper Secure Output Management

Almost every week, we are informed by customers that they have been the victim of a hacker attack. It is not surprising that IT and cyber security is one of the top issues for CIOs. Many processes in companies are currently being examined and checked for security, but output management is often ignored. But these solutions are used to process confidential personal data as well as highly confidential company information. We can offer output solutions that meet the highest security requirements. Learn more about it!

Speakers: Thomas Tikwinski (CTO) and Johannes Hesel (COO), SEAL Systems AG  
Room: Weisser Turm 1+2

### 3:00 - 3:30 pm Break | Partner Exhibition

### 3:30 - 4:10 pm Shaping the future: Harmonized through the implementation of the standard – Case Study RUAG

We present a comprehensive solution for document preparation and distribution for SAP in the context of an exciting project at RUAG.

Speaker: Beno Schaller (Product Owner SAP), RUAG AG  
Room: Königsturm 1+2+3

### The Future of Mobile Printing

Mobile printing is the new normal – in hotels, on the train, in the home office. Mobile devices are in everyone's hands – only the printer is still in the office. Has it become obsolete? If not, how and where are we going to print in the future? Securely, everywhere, always? What consequences would this have for output in the company? In this presentation, we will take a look at the future of mobile printing.

Speakers: Wolfgang Lang (Product Owner), Katrin Kreher and Fiona Rupp  
(Working Students Agile Project Management), SEAL Systems AG  
Room: Weisser Turm 1+2

### 4:15 - 4:45 pm Farewell – End of our User Meeting

Time for a conclusion, final words and an outlook.

Speakers: Johannes Hesel (COO) and Hans Jürgen Meier (CFO), SEAL Systems AG  
Room: Königsturm 1+2+3

DE = German

EN = English simultaneous translation  
of the German presentation

EN ONLY = English presentation,  
no German translation

Read online at:

WWW.SEALSYSTEMS.COM/USER-MEETING-2024