SEAL Systems Kundentag 2024

- What are the top topics of the market / IT business?

Monday, 04 November, 2024 / 11:30 AM - 12:00 PM CET

2025 Top Trends in AI

Pieter den Hamer, VP Analyst, Gartner

What are the latest and greatest innovations in AI? How is generative AI ...? What are the current limitations? Will composite AI come to the ... how about autonomous AI? In this session, we will explore the ..., and how they may be relevant to your organization.

...y, 04 November, 2024 / 12:15 PM - 12:45 PM CET

Leadership Vision for Security and Risk Management 2024-2025

Tom Scholtz, Distinguished VP Analyst, Gartner

CISOs and CIOs are key enablers of digital business and are accountable for helping the enterprise balance the associated risks and benefits. This presentation identifies key contemporary imperatives that CISOs and CIOs must ...dress, and provides guidance on how to incorporate them into their strategies ...grams for 2024-2025.

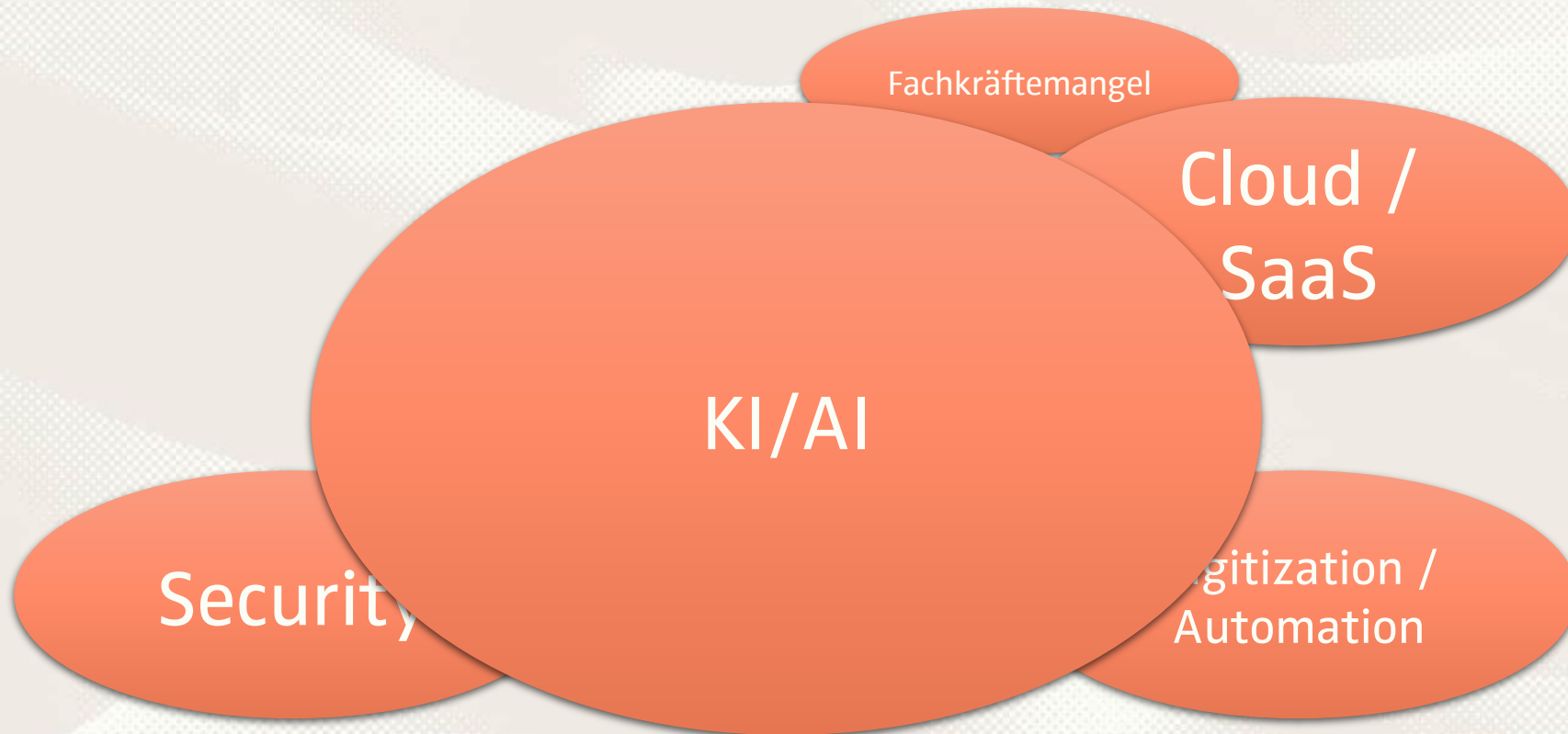**... November, 2024 / 12:15 PM - 12:45 PM CET**

...ks of Cloud

Philip Dawson, VP Analyst, Gartner

This session looks at three key cloud risks: the risk of staying on-premises, the risk of cloud migration, and the risk of waiting/doing nothing. It also differentiates modernization programs as cloud lift-and-shift migrations, platform transitions and application transformations offering pragmatic advice for real-world scenarios. It also defines and instructs how to overcome the volatility of the private cloud virtualized environments with all the vendor M&A activity around Broadcom (VMware).

KI/AI

Cloud / SaaS

Security

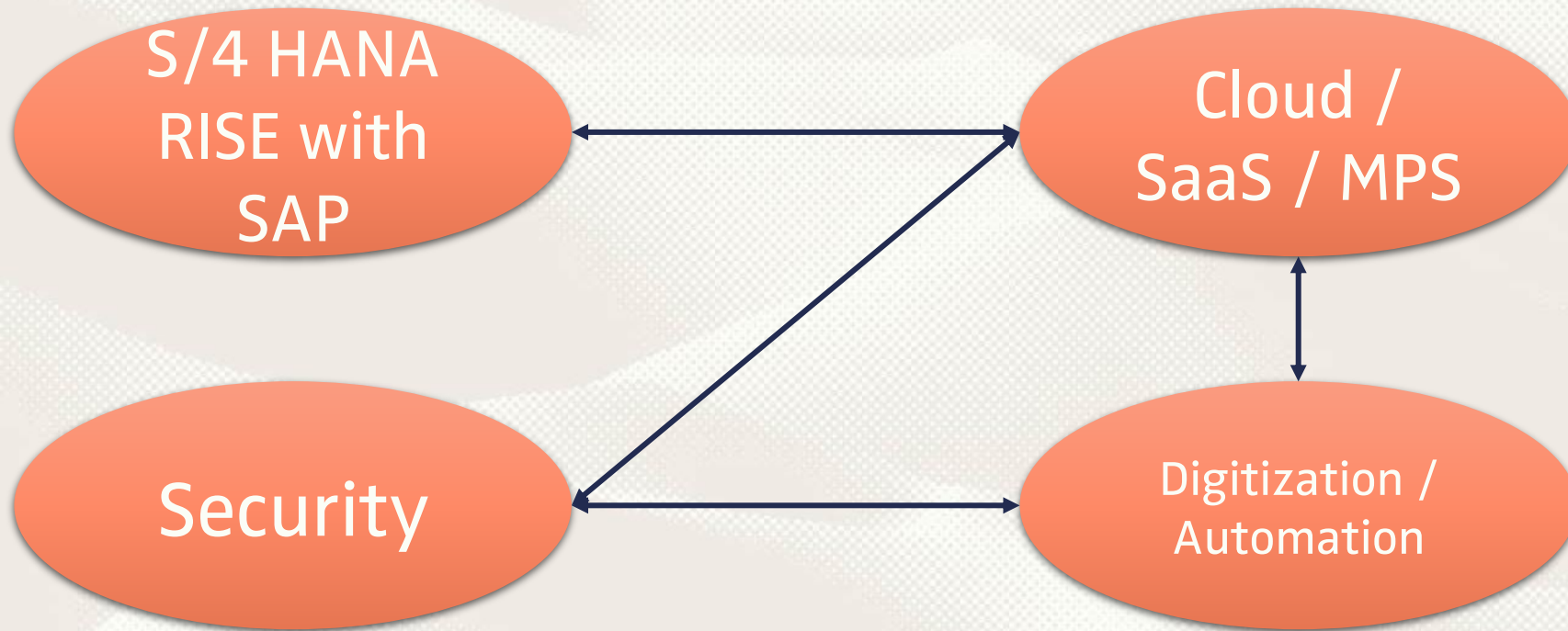**Digitization / Automation**

SEAL Systems Kundentag 2024

- What are the top topics of the market / IT business?

SEAL Systems Kundentag 2024

- What are the top topics of our customers / direct contacts?

SEAL Systems Kundentag 2024

- What are the top topics of SEAL Systems?

SEAL Systems Kundentag 2024

- What are the top topics of SEAL Systems?

  - PLOSSYS® Remote Output Agent
    - Printing to remote site without VPN
    - Easy to install / distribute
    - High Security
    - Based on 2 new services

  - Outlook
    - First standardized SaaS solutions within the next 12 months

Cloud / SaaS

SEAL Systems Kundentag 2024

- ## What are the top topics of SEAL Systems?
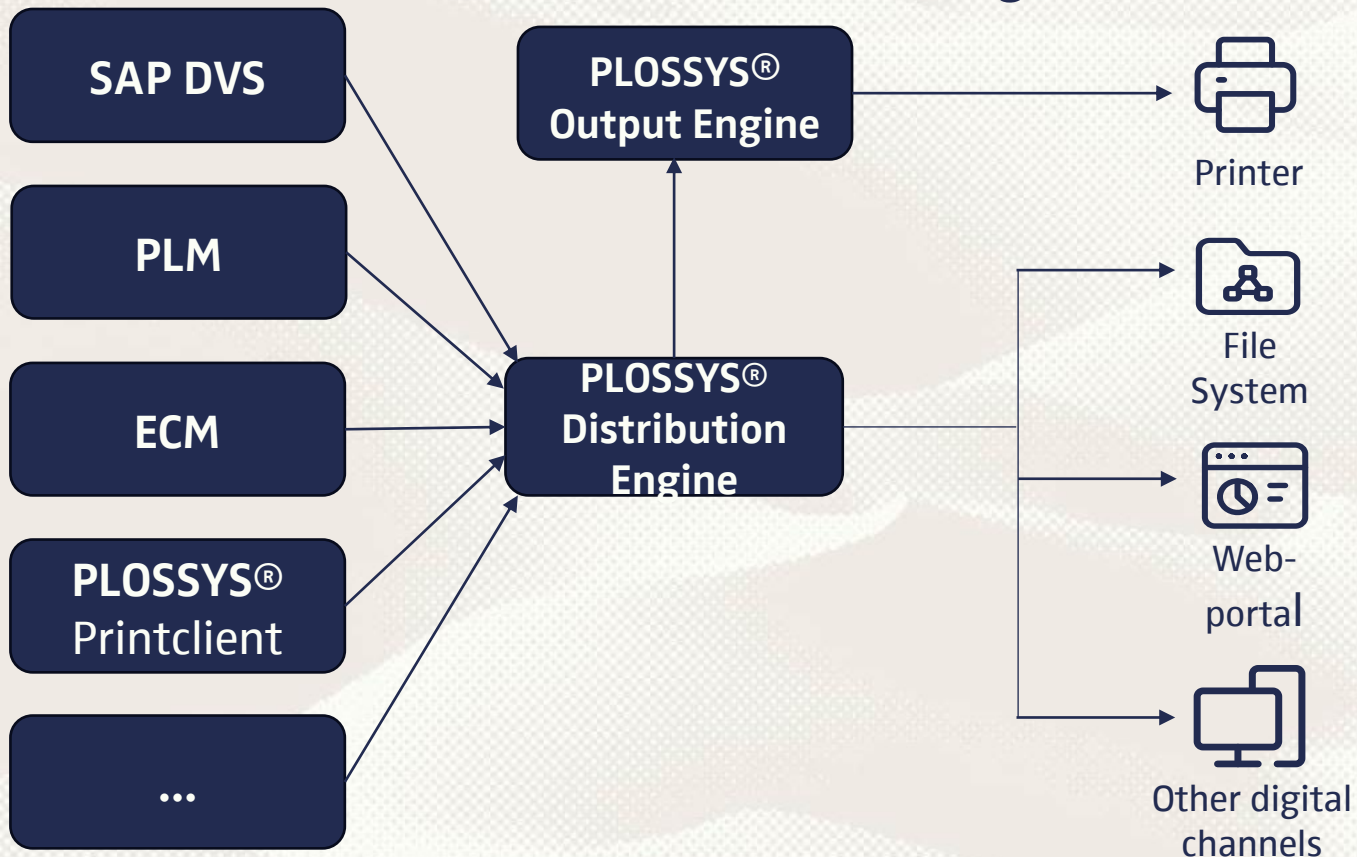 - ### PLOSSYS® Web Portal

Digitization / Automation

SEAL Systems Kundentag 2024

- What are the top topics of SEAL Systems?
  - PLOSSYS® Distribution Engine

SEAL Systems Kundentag 2024

- What are the top topics of SEAL Systems?

  - Automated installation
    - Containerized
    - Complete cluster landscape
    - Automated and fast
    - Easy to scale
    - Fast recovery

Digitization / Automation

SEAL Systems Kundentag 2024

- What are the top topics of SEAL Systems?

  - Outlook
    - Migration of the DPF to PLOSSYS technology stack
      - Microservices
      - MongoDB
      - Elastic
      - …

Digitization / Automation

SEAL Systems Kundentag 2024

- What are the top topics of SEAL Systems?
  - Security is one of our main design criterias
  - Hyper Protect Printing

  - Outlook
    - First SaaS offer on Hyper protect platform

Security

SEAL Systems Kundentag 2024

S/4 HANA RISE with SAP

- What are the top topics of SEAL Systems?
  - We assist our clients while migrating
    - Between 30 and 40% of our clients have already migrated to S/4 HAN
    - ~2% migrated to RISE with SAP
    - Some clients transformed dedicated services to the Public Cloud (Grow with SAP or BTP)
  - We certified our solutions for RISE with SAP (Document Output Management)

  - Outlook
    - Certification of SAP Cloud Print
    - Certification of the BTP print interface
    - SaaS offering for SAP printing

SEAL Systems Kundentag 2024

S/4 HANA RISE with SAP

Security

Cloud / SaaS

Digitization / Automation

8:00 am — Check-In | Partner Exhibition
Welcome to the User Meeting! Guests who arrive in Nuremberg today are kindly requested to check in at our event desk. Thank you very much! Afterwards, as a guest at the NH Collection Nuremberg City, you will have the opportunity to visit our partner exhibition in the foyer.

9:00 — Welcome `DE` `EN`
Our Executive Board would like to welcome you to our User Meeting and give you an insight into the topics that move SEAL Systems.

Johannes Hesel & Hans Jürgen Meier, SEAL Systems AG
Room: Königsturm 1+2+3

9:45 — Software as a Service `DE` `EN`
A few years ago, people were talking a lot about moving solutions to the cloud and obtaining them as a service. However, when it comes to business-critical processes – which include output management – many customers have not yet risked a solution from the cloud. This is now changing. SAP wants to migrate its customers from on-premise solutions to cloud-based solutions. Everyone is talking about RISE with SAP. Find out how SEAL Systems can support you here.

Sven Hartinger & Thomas Tikwinski, SEAL Systems AG
Room: Königsturm 1+2+3

10:30 am — Break | Partner Exhibition ☕

11:00 — Roadmap Radar – What have we been working on, what's coming soon? `DE` `EN`
What is a roadmap radar? The participants of the last Customer Day already know about this: Thomas Tikwinski, CTO at SEAL Systems, gives an insight into what our development team is currently working on and which topics are on our mid-term agenda.

Thomas Tikwinski & Matthias Müller, SEAL Systems AG
Room: Königsturm 1+2+3

Enterprise Output Solutions for the SAP Cloud Solutions `DE`
HANA Enterprise Cloud, S/4 HANA Cloud Edition, RISE with SAP, GROW with SAP, SAP-BTP, … it's becoming increasingly difficult to keep up to date with the current and future solutions offered by SAP and what this means for document and information distribution. In this presentation, we will clear the air for you.

Lars Palitzsch & Basem Nime, SEAL Systems AG
Room: Weisser Turm 1+2

11:45 am — Output Management from the Cloud – Case Study Jungheinrich `DE` `EN`
Due to increased security requirements, integrating external locations into the output processes without a VPN connection is a challenge that more and more of our customers are facing. Find out how Jungheinrich has solved this problem with SEAL Systems.

Alexander Pupp, Jungheinrich AG
Room: Königsturm 1+2+3

PLOSSYS® Configurator – Installation and Configuration made easy `DE`
The PLOSSYS® configurator is designed as a platform product and will replace and standardize our previous configuration tools. We provide information on the current status of development and our next steps.

Carlos Schramer, SEAL Systems AG
Room: Weisser Turm 1+2

12:30 am — Lunch 🍴

1:30 pm — A Different Kind of Conversion Solution – Case Study `DE` `EN`
„We have to change logos and disclaimers for several 100,000 existing documents in a very short time. Can you help us?" This was one of the requests we received. We will show you how we helped the customer to solve this problem automatically.

Uwe Wächter, SEAL Systems AG
Room: Königsturm 1+2+3

2:15 pm — PLOSSYS® Distribution Engine `DE` `EN`
Information and documents are increasingly distributed electronically. In order to meet the flexible requirements of our customers with standardized solutions, we have created the PLOSSYS® Distribution Engine, a solution that can be used to configure digital distribution processes. Find out which distribution processes are already covered by the standard and how you can use the PLOSSYS® Distribution Engine for digital distribution.

Wolfgang Lang & Torsten Pfeiffer, SEAL Systems AG
Room: Königsturm 1+2+3

3:00 pm — Break | Partner Exhibition ☕

3:30 pm — Shaping the future: Harmonized through the implementation of the standard – Case Study RUAG `DE` `EN`
We present a comprehensive solution for document preparation and distribution for SAP in the context of an exciting project at RUAG.

Beno Schaller, RUAG AG
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4:15 pm — Farewell – End of our User Meeting `DE` `EN`
Time for a conclusion, final words and an outlook.

Johannes Hesel & Hans Jürgen Meier, SEAL Systems AG
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Secure and fast with PLOSSYS® and the latest IBM z16 servers – Case Study Topdanmark `EN ONLY`
Topdanmark, Denmark's largest insurance company, needed to replace its secure printing solution at very short notice. Due to the security requirements, this solution was to be implemented on zLinux. SEAL Systems and Genius Bytes not only implemented the joint solution in a very short time but also improved the output performance by a factor of 7!

Elise Bundgaard, Topdanmark EDB A/S &
Christopher Fabritius, IBM Denmark
Room: Weisser Turm 1+2

Hyper Secure Output Management `DE`
Almost every week, we are informed by customers that they have been the victim of a hacker attack. It is not surprising that IT and cyber security is one of the top issues for CIOs. Many processes in companies are currently being examined and checked for security, but output management is often ignored. But these solutions are used to process confidential personal data as well as highly confidential company information. We can offer output solutions that meet the highest security requirements. Learn more about it!

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The Future of Mobile Printing `DE`
Mobile printing is the new normal – in hotels, trains, the home office. Mobile devices are in everyone's hands – only the printer is still in the office. Has it become obsolete? If not, how and where are we going to print in the future? Securely, everywhere, always? What consequences would this have for output in the company? We will take a look at the future of mobile printing.

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SEAL Systems Kundentag 2024

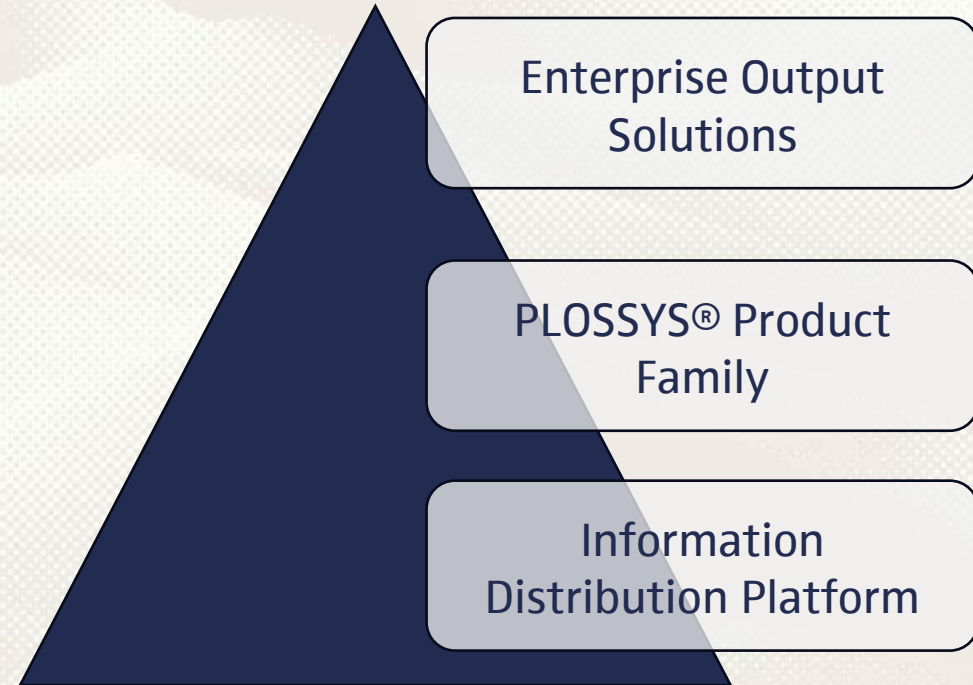**8:00 am — Check-In | Partner Exhibition**
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Topic categories
- S/4 HANA RISE with SAP
- Security
- Cloud / SaaS
- Digitization / Automation

SEAL Systems Kundentag 2024

- PLOSSYS® Output Engine (TAFKAP5)
- PLOSSYS® Distribution Engine
- PLOSSYS® Web Portal
- PLOSSYS® …

Enterprise Output Solutions

PLOSSYS® Product Family

Information Distribution Platform

Some organizational topics

- All presentations will be recorded and published after the event

- The presentations will be held in 2 rooms: Königsturm & Weisser Turm

- These will be simultaneously translated in the ''Königsturm'' room

Some organizational topics

- We will take photos of the event and use them for our website and social media channels, for example. If you expressly wish not to be seen in these pictures, please contact our organization team

- You are welcome to use our breaks for the partner exhibition in the foyer, where coffee, tea and small snacks are also available during all breaks

- 12:30 -13:30 pm lunch break in the restaurant

Your Card Cases

Here you will find our NFC card with all the important information about the customer day and much more.

- Agenda
- Evening event
- Your feedback to the users meeting
- After event information

Your NFC Card

- Use your RFID card case and the NFC card in it

- Hold it to the back of your mobile device

![SEALSYSTEMS ENTERPRISE OUTPUT SOLUTIONS]

Thank You!

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